Whatcom



2020 NWMLS Annual Statistical Review and Highlights



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Member Offices

2,534



Total Members/Subscribers

32,888



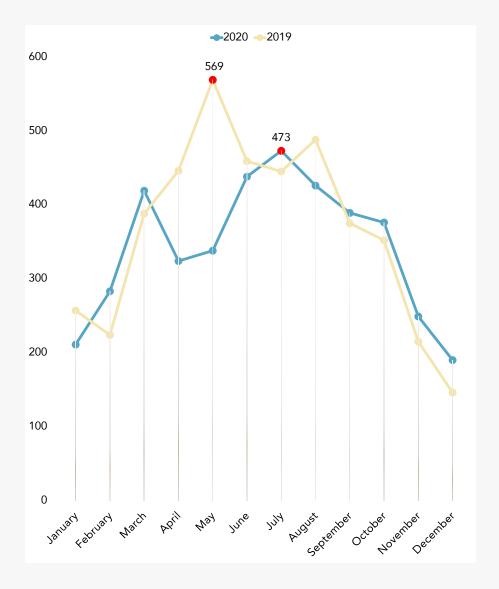
Counties

23

New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes & condominiums. New Listings: Property added to inventory during the reporting period (included in active listing totals).

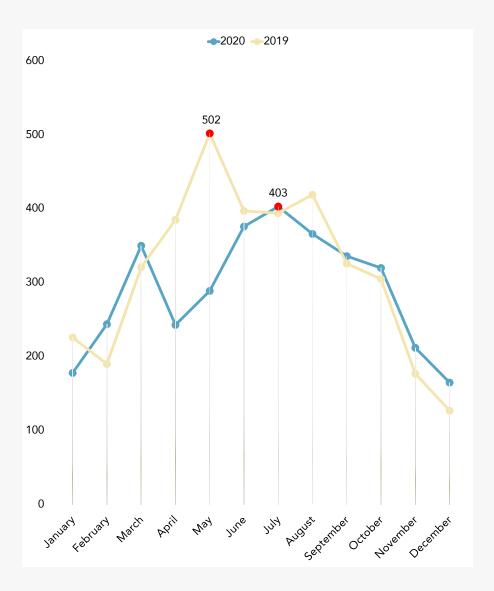
	2020	2019	% chg.
January	211	257	-17.90%
February	283	224	26.34%
March	419	388	7.99%
April	324	446	-27.35%
May	338	569	-40.60%
June	438	459	-4.58%
July	473	445	6.29%
August	426	488	-12.70%
September	389	375	3.73%
October	376	352	6.82%
November	249	215	15.81%
December	190	146	30.14%
Total	4,116	4,364	
% chg.	-5.68%		



New Listings by Month

A comparison of new listings added each month this year vs. last year, for residential homes only. New Listings: Property added to inventory during the reporting period (included in active listing totals).

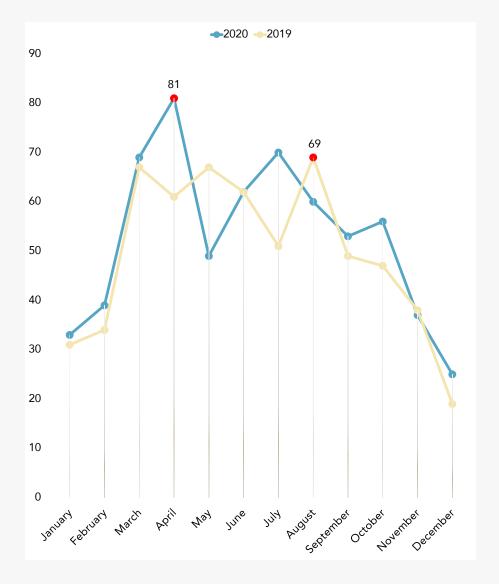
	2020	2019	% chg.
January	178	226	-21.24%
February	244	190	28.42%
March	350	321	9.03%
April	243	385	-36.88%
May	289	502	-42.43%
June	376	397	-5.29%
July	403	394	2.28%
August	366	419	-12.65%
September	336	326	3.07%
October	320	305	4.92%
November	212	177	19.77%
December	165	127	29.92%
Total	3,482	3,769	
% chg.	-7.6	1%	



New Listings by Month

A comparison of new listings added each month this year vs. last year, for condominiums only. New Listings: Property added to inventory during the reporting period (included in active listing totals).

	2020	2019	% chg.
January	33	31	6.45%
February	39	34	14.71%
March	69	67	2.99%
April	81	61	32.79%
May	49	67	-26.87%
June	62	62	0.00%
July	70	51	37.25%
August	60	69	-13.04%
September	53	49	8.16%
October	56	47	19.15%
November	37	38	-2.63%
December	25	19	31.58%
Total	634	595	
% chg.	6.55%		

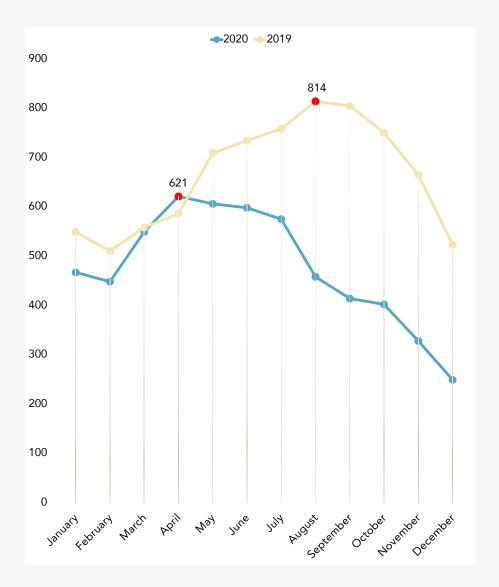


Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes & condominiums.

Active Listings: Inventory on market.

	2020	2019	% chg.
January	467	549	-14.94%
February	448	510	-12.16%
March	549	558	-1.61%
April	621	586	5.97%
May	606	709	-14.53%
June	598	734	-18.53%
July	575	758	-24.14%
August	458	814	-43.73%
September	414	805	-48.57%
October	402	750	-46.40%
November	328	665	-50.68%
December	249	523	-52.39%
Total	5,715	7,961	
% chg.	-28.21%		

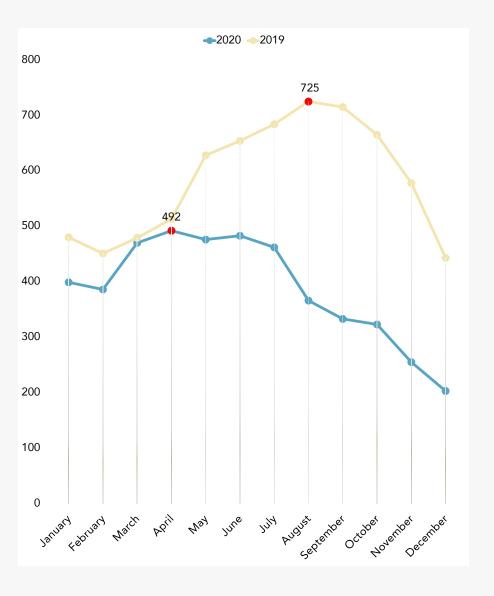


Active Listings by Month

A comparison of active listings each month this year vs. last year, for residential homes only.

Active Listings: Inventory on market.

	2020	2019	% chg.
January	399	480	-16.88%
February	386	451	-14.41%
March	470	479	-1.88%
April	492	513	-4.09%
May	476	628	-24.20%
June	483	654	-26.15%
July	462	684	-32.46%
August	366	725	-49.52%
September	333	715	-53.43%
October	323	665	-51.43%
November	255	578	-55.88%
December	203	443	-54.18%
Total	4,648	7,015	
% chg.	-33.	74%	

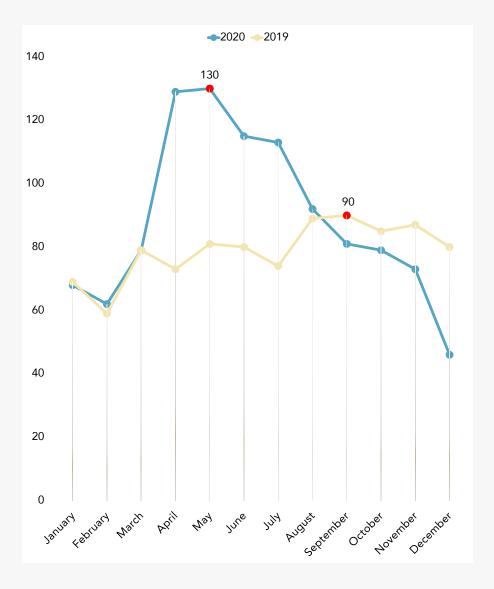


Active Listings by Month

A comparison of active listings each month this year vs. last year, for condominiums only.

Active Listings: Inventory on market.

	2020	2019	% chg.
January	68	69	-1.45%
February	62	59	5.08%
March	79	79	0.00%
April	129	73	76.71%
May	130	81	60.49%
June	115	80	43.75%
July	113	74	52.70%
August	92	89	3.37%
September	81	90	-10.00%
October	79	85	-7.06%
November	73	87	-16.09%
December	46	80	-42.50%
Total	1,067	946	
% chg.	12.7	79%	

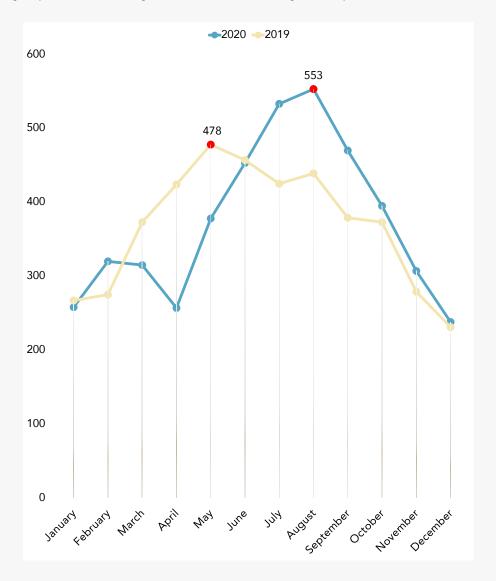


Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes & condominiums.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	258	267	-3.37%
February	320	275	16.36%
March	315	373	-15.55%
April	257	424	-39.39%
May	378	478	-20.92%
June	453	457	-0.88%
July	533	425	25.41%
August	553	439	25.97%
September	470	379	24.01%
October	395	373	5.90%
November	307	279	10.04%
December	238	231	3.03%
Total	4,477	4,400	
% chg.	1.7	5%	

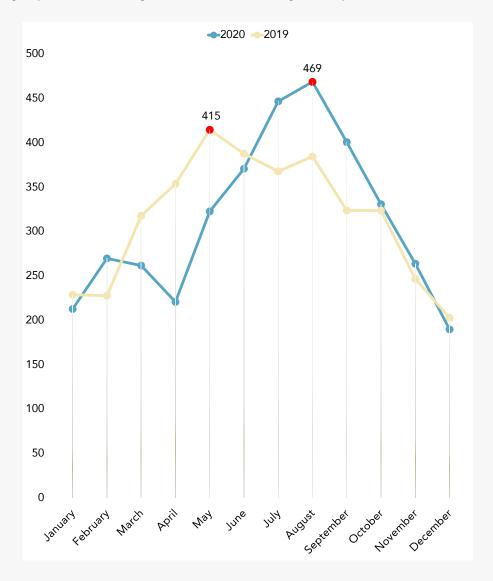


Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for residential homes only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

	2020	2019	% chg.
January	213	229	-6.99%
February	270	228	18.42%
March	262	318	-17.61%
April	221	354	-37.57%
May	323	415	-22.17%
June	371	388	-4.38%
July	447	368	21.47%
August	469	385	21.82%
September	401	324	23.77%
October	331	324	2.16%
November	264	247	6.88%
December	190	203	-6.40%
Total	3,762	3,783	
% chg.	-0.56%		

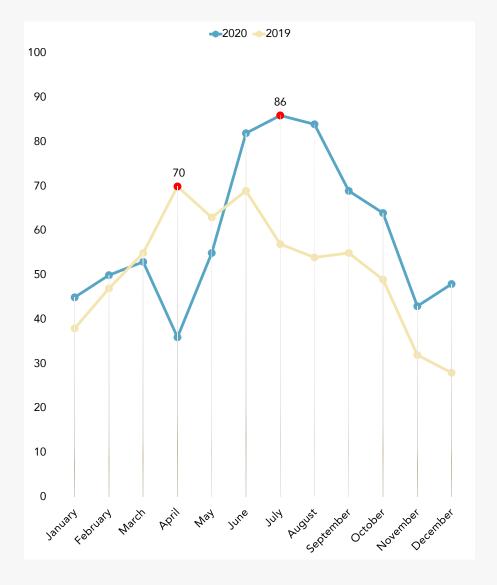


Pending Sales by Month

A comparison of the number of pending sales this year vs. last year, for condominiums only.

Pending Sales: Purchase and sale agreement has been signed by buyer and seller, but the transaction has not closed (pending arrangements for financing, home inspection, sale of buyer's home, or other reasons). Figures include all transactions that became "pending" during the period unless the listing went back on the market during the same period.

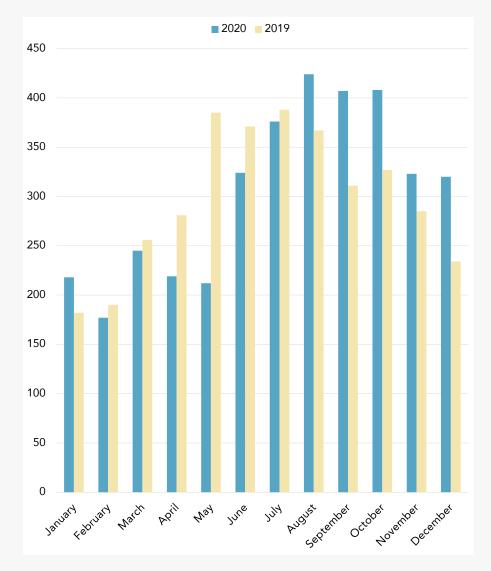
	2020	2019	% chg.
January	45	38	18.42%
February	50	47	6.38%
March	53	55	-3.64%
April	36	70	-48.57%
May	55	63	-12.70%
June	82	69	18.84%
July	86	57	50.88%
August	84	54	55.56%
September	69	55	25.45%
October	64	49	30.61%
November	43	32	34.38%
December	48	28	71.43%
Total	715	617	
% chg.	15.88%		



Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes & condominiums.

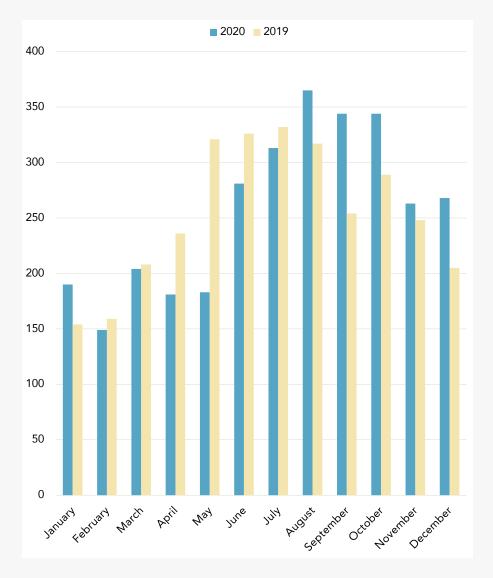
	2020	2019	% chg.
January	218	182	19.78%
February	177	190	-6.84%
March	245	256	-4.30%
April	219	281	-22.06%
May	212	385	-44.94%
June	324	371	-12.67%
July	376	388	-3.09%
August	424	367	15.53%
September	407	311	30.87%
October	408	327	24.77%
November	323	285	13.33%
December	320	234	36.75%
Total	3,653	3,577	
% chg.	2.	12%	



Closed Sales by Month

A comparison of closed sales units this year vs. last year, for residential homes only.

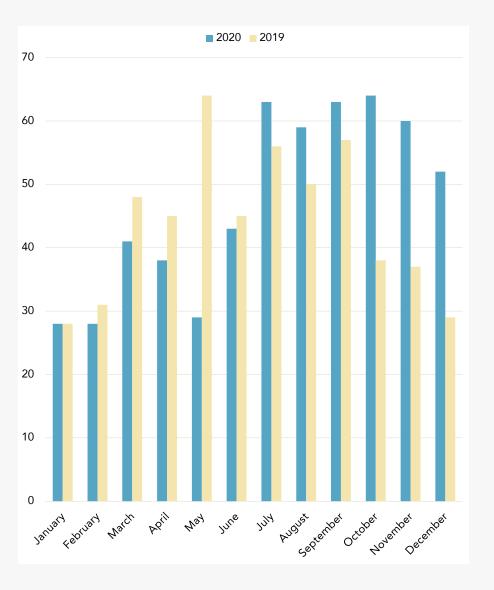
	2020	2019	% chg.
January	190	154	23.38%
February	149	159	-6.29%
March	204	208	-1.92%
April	181	236	-23.31%
May	183	321	-42.99%
June	281	326	-13.80%
July	313	332	-5.72%
August	365	317	15.14%
September	344	254	35.43%
October	344	289	19.03%
November	263	248	6.05%
December	268	205	30.73%
Total	3,085	3,049	
% chg.	1.1	8%	



Closed Sales by Month

A comparison of closed sales units this year vs. last year, for condominiums only.

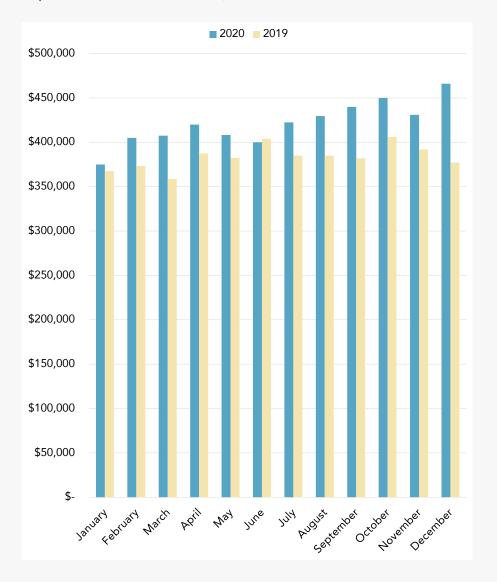
	2020	2019	% chg.
January	28	28	0.00%
February	28	31	-9.68%
March	41	48	-14.58%
April	38	45	-15.56%
May	29	64	-54.69%
June	43	45	-4.44%
July	63	56	12.50%
August	59	50	18.00%
September	63	57	10.53%
October	64	38	68.42%
November	60	37	62.16%
December	52	29	79.31%
Total	568	528	
% chg.	7.5	8%	



Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes & condominiums. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

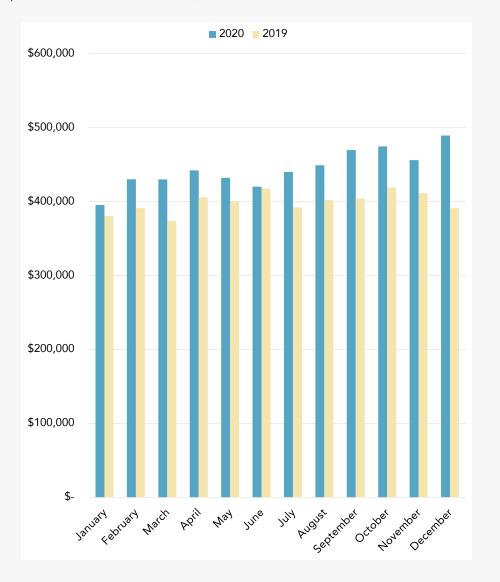
	2020	2019	% chg.
January	\$ 375,000	\$ 367,500	2.04%
February	\$ 405,000	\$ 373,325	8.48%
March	\$ 407,500	\$ 358,750	13.59%
April	\$ 420,000	\$ 387,500	8.39%
May	\$ 408,250	\$ 382,500	6.73%
June	\$ 400,000	\$ 404,000	-0.99%
July	\$ 422,500	\$ 385,000	9.74%
August	\$ 429,625	\$ 385,000	11.59%
September	\$ 439,900	\$ 382,000	15.16%
October	\$ 450,000	\$ 406,000	10.84%
November	\$ 431,000	\$ 392,000	9.95%
December	\$ 466,000	\$ 377,250	23.53%



Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for residential homes only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

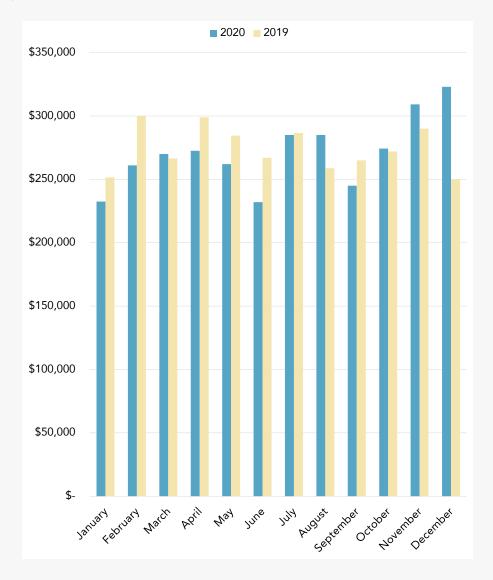
	2020	2019	% chg.
January	\$ 395,250	\$ 380,500	3.88%
February	\$ 430,000	\$ 391,000	9.97%
March	\$ 429,950	\$ 373,450	15.13%
April	\$ 442,000	\$ 405,750	8.93%
May	\$ 432,000	\$ 400,000	8.00%
June	\$ 420,000	\$ 417,750	0.54%
July	\$ 439,900	\$ 392,000	12.22%
August	\$ 449,000	\$ 402,000	11.69%
September	\$ 469,500	\$ 404,250	16.14%
October	\$ 474,450	\$ 419,000	13.23%
November	\$ 455,900	\$ 411,000	10.92%
December	\$ 489,200	\$ 390,900	25.15%



Closed Sales Price by Month

A comparison of median sales prices this year vs. last year, for condominiums only. The median is the "middle" price, meaning that there are an equal number of sold units at a higher and lower value, the middle value being the median. Example: If you wanted to find the median sales price for 5 listings with sales prices of \$100,000, \$200,000, \$250,000, \$300,000, and \$600,000 - the price in the middle of the list is \$250,000.

	2020	2019	% chg.
January	\$ 232,500	\$ 251,555	-7.57%
February	\$ 261,000	\$ 299,990	-13.00%
March	\$ 270,000	\$ 266,500	1.31%
April	\$ 272,500	\$ 299,000	-8.86%
May	\$ 262,000	\$ 284,500	-7.91%
June	\$ 232,000	\$ 267,000	-13.11%
July	\$ 285,000	\$ 286,500	-0.52%
August	\$ 285,000	\$ 258,750	10.14%
September	\$ 245,000	\$ 265,000	-7.55%
October	\$ 274,250	\$ 272,000	0.83%
November	\$ 309,150	\$ 290,000	6.60%
December	\$ 323,000	\$ 249,900	29.25%

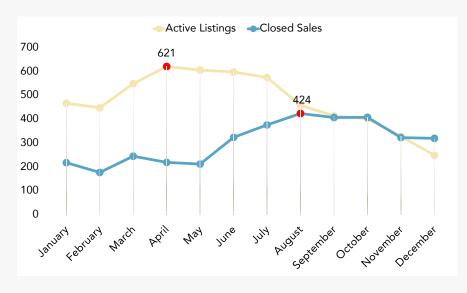


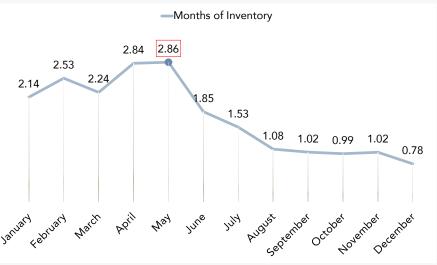
Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes & condominiums.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	467	218	2.14
February	448	177	2.53
March	549	245	2.24
April	621	219	2.84
May	606	212	2.86
June	598	324	1.85
July	575	376	1.53
August	458	424	1.08
September	414	407	1.02
October	402	408	0.99
November	328	323	1.02
December	249	320	0.78



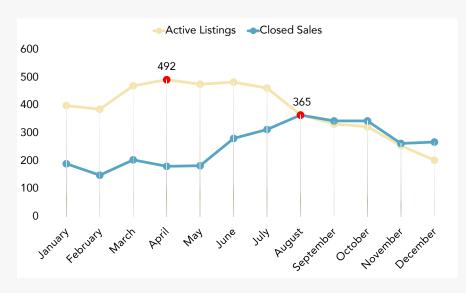


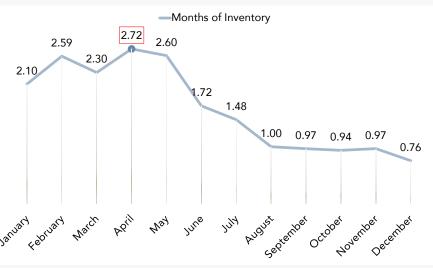
Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for residential homes only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	399	190	2.10
February	386	149	2.59
March	470	204	2.30
April	492	181	2.72
May	476	183	2.60
June	483	281	1.72
July	462	313	1.48
August	366	365	1.00
September	333	344	0.97
October	323	344	0.94
November	255	263	0.97
December	203	268	0.76





Months of Inventory by Month

A comparison of the ratio of active listings to closed sales, for condominiums only.

Months of Inventory: The ratio of active listings to closed sales (derived by dividing the total number of active listings on the market by the total number of closed sales).

	Active Listings	Closed Sales	Months of Inventory
January	68	28	2.43
February	62	28	2.21
March	79	41	1.93
April	129	38	3.39
May	130	29	4.48
June	115	43	2.67
July	113	63	1.79
August	92	59	1.56
September	81	63	1.29
October	79	64	1.23
November	73	60	1.22
December	46	52	0.88



